For Immediate Release

Notice Regarding Difference between Full-year Financial Forecasts (Consolidated) for FY September 2023 and its Results and Revisions to Year-end Dividend Forecasts

The Company hereby announces the difference between its full-year financial forecast (consolidated) and actual results for the fiscal year ending September 30, 2023 (October 1, 2022 to September 30, 2023) and the revision of the year-end dividend forecast, as announced in our July 28, 2023 press release titled "Notice of Revision of Full-Year Financial Forecast (Consolidated and Non-consolidated) and Year-End Dividend Forecast for the Fiscal Year Ending September, 2023." Details are as follows.

Details

Difference between forecast and actual results

Differences between the full-year consolidated results forecasts and actual results for fiscal year ending September 31, 2023 (October 1, 2022 to September 30, 2023)

	Net sales	Operating income	Ordinary income	profit attributable to owners of parent	Net Income Per Share
Previously announced forecast	Million yen	Million yen	Million yen	Million yen	Yen
(A)	33,980	11,440	11,470	8,210	153.11
Actual results (B)	33,616	9,825	9,858	7,068	131.73
C h a n g e (B - A)	-363	-1,614	-1,611	-1,141	
Change (%)	-1.1	-14.1	-14.1	-13.9	
(Reference) Actual results for FY ended September 30, 2022 (Previous fiscal year)	28,953	8,382	8,503	6,018	112.18

[Reasons for the differences]

For the fiscal year ending September 30, 2023, in the European market was marked by the subsiding motorcycle boom, a process accelerated by the COVID 19 pandemic, as well as a decline in demand attributable to unfavorable weather conditions, both trends becoming more pronounced in the second half. In contrast, purchases from the parent company were on schedule without any slowdown. In addition, inventories of helmets and parts at our European subsidiaries increased more than expected in the fourth quarter. This reflected a management decision not to actively sell old-standard products at disposal, because it was found that there would be no particular deadline for the sale of old-standard products in the European market. As a result, the amount of inventory of subsidiaries subject to the calculation of unrealized income increased significantly, and the exchange rate and profit margin used to calculate unrealized income moved in the direction of boosting income. As a result, the amount of unrealized income eliminated significantly exceeded the estimate in the earnings forecast. Raw materials and other expenses also exceeded earnings forecasts. Meanwhile, the newly introduced consolidated accounting system and budget-related systems were consequently not fully linked, resulting in differences between the estimated and actual amounts of consolidated eliminations, etc. The issue between these systems has already been corrected, and they are now properly linked.

2. Revision of year-end dividend forecast

	Annual dividends (yen)				
	Second quarter-end	Year end	Total		
Previously announced forecast	_	76.00 yen	76.00 yen		
Revised forecast	—	66.00 yen	66.00 yen		
Dividend paid for current period	0.00 yen	_	—		
(Reference) Dividend paid for FY ended September 30, 2022 (Previous fiscal year)	0.00 yen	112.00 yen (56.00yen)	112.00 yen (56.00yen)		

(Note) On April 1, 2023, the Company split its common stock 2 for 1. For the fiscal year ended September 30, 2022, the actual amount of annual dividends before the stock split is stated. Amounts in the brackets are dividends per share which were calculated based on the assumption that the stock split was implemented at the beginning of the fiscal year ended September 30, 2022.

[Reason for revision]

The Company regards the return of profits to shareholders as an important management issue and has a basic policy of distributing profits in proportion to business performance with a consolidated dividend payout ratio of around 50%. The Company has its basic policy, under which the flexible capital policies are implemented in response to changes in the business environment in order to improve capital efficiency and enhance shareholder returns.

Regarding the year-end dividend for the fiscal year ending September 30, 2023, we have previously announced a forecast of 76 yen per share, but in consideration of the financial results for the current fiscal year, we determined a year-end dividend of 66 yen per share. The Company intends to submit this matter at its 67th Term Ordinary General Meeting of Shareholders, scheduled to be held in December 22, 2023.

The Company also announced separately on November 15, 2023, "Notice of Decision on Matters Relating to Acquisition of Treasury Shares." We hope you will also refer to it.

The understanding of shareholders is kindly requested.